

ANNUAL REPORT
2018-2019

Consolidate to Help Better

RENAISSANCE 

Recover goods, reintegrate people

MISSION

Present in Quebec for 25 years, Renaissance is a non-profit organization whose mission is to facilitate the social and professional reintegration of people experiencing difficulty entering the workforce while eliciting a commitment from the community to protect the environment.

Items are recovered, people are reintegrated and thus the donations are reinvested in the community. This triple bottom line gives meaning to the work of the organization and makes Renaissance a model of sustainable development.



“It is a good opportunity to work in an environment which I like.”

-Kenny

Renaissance in numbers

25 years
of expertise

756
Employees

80
Volunteers

15
Fripe-Prix Stores

9
bookstore-
donation
centres

23
donation
centres

1
specialized
boutique-
donation
centre

1
liquidation
centre

1
distribution
centre



Yvon Arseneault, Éric St-Arnaud, Pierre Legault

A message from the president

“Some magnificent milestones were reached during this past year. Since 1994 Renaissance has helped more than 4,000 people to find work and also surpassed the enviable level of one million donors! We are very proud of this success at Renaissance which is due to the generosity of all the people who support us and to the strength of the foundation of our organization.

2018-2019 also brought its share of challenges. The expansion and opening of six stores during the past two years created pressure on supply. To respond adequately we needed to open six new donation centers in the past year alone. In addition, a chance arose to form a partnership with other non-profit organizations and we established business relationships with them. Purchasing merchandise from these nonprofits allowed us to offer our clients a greater selection and help finance our job training missions while supporting these local initiatives serving their own clientele.

This new partnership experience was very positive for all parties involved and we are motivated to explore similar collaborative projects with other organizations. The precious relationships allow Renaissance and its new partners to have a wider and more effective impact and to respond to the objectives of other social enterprises and those of Renaissance.

Mr. Pierre Legault, the founder of Renaissance, officially left his position as CEO after having prepared an exceptional successor - Mr. Éric St-Arnaud. Mr. Legault is still involved in the administration as an advisor and responsible for special projects. We want to offer our heartfelt thanks for the exceptional work he accomplished during these twenty-four years. We are proud and privileged to have such a highly qualified successor as Éric and we support him wholeheartedly.

Thank you to all the people and organizations who carry Renaissance: donors, clients, employees, participants, volunteers, partners, and members of the Board of Directors. Thanks to them, our organization grows stronger year after year. It is thus able to help more and to dream of new horizons.

From the bottom of our hearts, thank you!”


Yvon Arseneault
President


Éric St-Arnaud
CEO


Pierre Legault
Advisor to CEO
and Special Projects

The success of integration

PLACEMENT RATE **82,26%**

213 Participants placed this year

190 Found work

67 Got a degree

23 Returned to school

4011 Placements since the beginning

Profile of the participants

66% of the people were excluded from the job market because :

- weak schooling : **37%**
- unrecognized education : **29%**

42% have self-esteem issues

31% have financial difficulties

21% have social and family problems

83% are immigrants

24% are adapting to the culture of their new country

78% are women

The Renaissance Employment Resource Centres

6 employment counsellors who are dedicated to the success of their clients

1788 people helped since their opening

In 2018-2019 :

• **1121 people** met with counsellors

• **707 CVs** created

• **548 job placements**

• **55 people** returned to school

• **28 placements** in social enterprises



“After just a few meetings, I learned a lot about looking for work in Quebec”

-Guerlande

Our francization courses

We offer francization courses to our non-francophone employees in the workplace.

10 permanent employees have already followed this course of 3 hours per week



“I really progressed with my mastery of French”

Our stores are expanding

-Vinoth

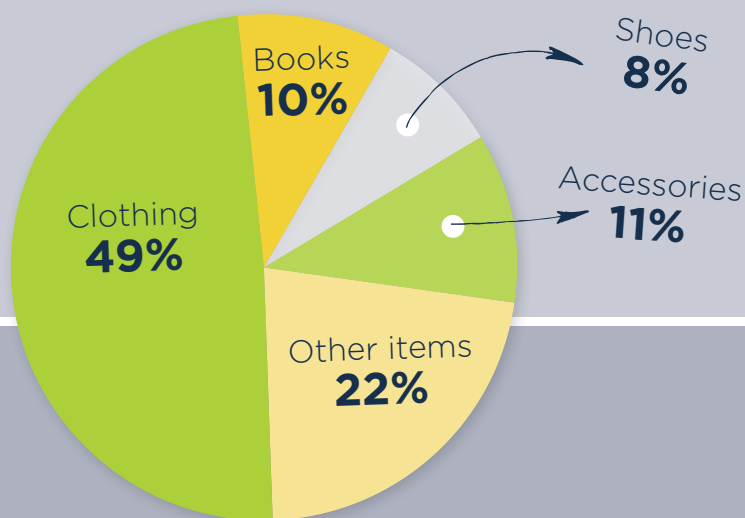


Thank you to our 1 004 600 donors!

35 161 000 lb / 17 580 tons

of clothing and other household goods diverted from landfill sites.

+ 27.24% of donations collected compared to last year.



Our donation campaigns

26 boroughs and municipalities
5 150 000 lb of clothing and household goods collected (+23% increase compared to 2017-2018)

Spring 2018

77 537 donors

An **increase of 29%** compared to 2017-2018

Fall 2018

69 574 donors

An **increase of 17%** compared to 2017-2018



“My counsellor gave me a lot of good advice on how to get the most from my training.”

-Thanéa



Éric St-Arnaud

A message from the new CEO

“It is truly an honor to take the reins of an organization like Renaissance. With its inherent values and the quality of its people, with its originality and unique character, it has made its mark on the landscape of Quebec’s economy.

Before embarking on further development of the organization, we felt the need to bolster our foundations, both our infrastructure and our human resources. Leasehold improvements on certain buildings were necessary to ensure better working conditions for our employees and a more stimulating training environment for the participants. We also aimed to improve the client experience within the store as well as the donor experience at the Donation Centres. Every effort was made to ensure that the work being done did not have a negative impact on the services which we offer the population.

This consolidation also included a plan for employee development: a third cohort followed a leadership training course; our francization course has also distinguished itself. Several new positions were created and were filled internally allowing employees the possibility to progress within the organization.

Our goal now is to expand Renaissance beyond the Greater Montreal area. To do that, we are convinced that our approach must be inclusive and complementary with existing projects. Because Renaissance hopes to play an important role in social economy and the environment in Quebec, we must develop collaborative relationships with other local organizations and municipal partners. Our participation at various round table discussions is an example which reflects our desire to create and be involved in a network which could change even more lives while decreasing the environmental footprint in Quebec by the recovery of reusable goods.

This new stage would never have been possible without the work already accomplished by Pierre Legault, the man who started Renaissance. I want to thank him again for his vision, his commitment, and his determination to offer Quebecers a social enterprise which tackles the current social issues of employment, the environment, and conscientious buying power. We continue today with the logical progression of the organization, certainly on a different scale but deeply rooted in the same values.”

A handwritten signature in black ink, appearing to read 'Eric St-Arnaud'.

Éric St-Arnaud
CEO

Follow us on social media and help us build the Renaissance community

   #renaissancequebec

Find the detailed version of the 2018-2019 annual report on renaissancequebec.ca

All our addresses

HEAD OFFICE

7250 Saint-Laurent Blvd.
Montreal (Quebec) H2R 2X9
514 276-3626
information@renaissancequebec.ca

1 DISTRIBUTION CENTRE

5900 Ferrier St.
Montreal (Quebec) H4P 1M7
514 904-2738
transport@renaissancequebec.ca

23 DONATION CENTRES

AHUNTSIC — CARTIERVILLE
2407 Fleury St. East
Montreal (Quebec) H2B 1L1
514 384-3743

9105, Lajeunesse St.
Montreal (Quebec) H2M 1S3
514 388-2223

BEACONSFIELD

42B Saint-Charles Blvd.
Beaconsfield (Quebec) H9W 5Z6
514 426-4765

BLAINVILLE

1083 Curé-Labelle Blvd., local 107
Blainville (Quebec) J7C 3M9
450 818-5977

CÔTE-DES-NEIGES — NOTRE-DAME-DE-GRÂCE

6252 Somerled Ave
Montreal (Quebec) H3X 2B6
514 487-4960

DORVAL

707 Bord-du-Lac Road
Dorval (Quebec) H9S 2B9
514 768-9835

ÎLE DES SOEURS

750 Golf Road
Verdun (Quebec) H3E 1A8
514 768-9835

L'ÎLE-BIZARD — SAINTE-GENEVIÈVE

570 Jacques-Bizard Blvd.
L'Île-Bizard (Quebec) H9C 2H2
514 626-8741

LASALLE

8459 Newman Blvd.
LaSalle (Quebec) H8N 2Y7
514 367-4746

LAVAL

2770 de la Concorde Blvd. East
Laval (Quebec) H7E 2B4
450 668-2555

550 Curé-Labelle Blvd.
Laval (Quebec) H7L 4V6
579 641-1594

2161 Curé-Labelle Blvd.
Laval (Quebec) H7T 2Z3
450 681-6464

3040 Laurentides Blvd.
Laval (Quebec) H7K 2J5
450 628-1367

1263 Jolibois Blvd., local 111
Laval (Quebec) H7Y 1Z8
450 314-4831

1857 René-Laennec Blvd.
Laval (Quebec) H7M 5E2
579 631-3161

LONGUEUIL

1148 Chambly Road
Longueuil (Quebec) J4J 3W5
450 396-3411

MERCIER — HOCHELAGA-MAISONNEUVE

6002 Sherbrooke St. East
Montreal (Quebec) H1N 1B8
514 256-4764

OUTREMONT

1089 Bernard Ave
Outremont (Quebec) H2V 1V1
514 279-0380

POINTE-CLAIRE

225 Hymus Blvd.
Pointe-Claire (Quebec) H9R 1G4
514 260-2517

SAINT-HUBERT

6250 Cousineau Blvd., local 103A
Saint-Hubert (Quebec) J3Y 8X9
579 723-1094

SAINTE-JULIE

1615 Fer-à-Cheval Road
Sainte-Julie (Quebec) J3E 1G3
450 338-1158

SAINT-LAURENT

1545 Marcel-Laurin Blvd., local 1
Montreal (Quebec) H4R 0B7
438 387-3353

VILLERAY — SAINT-MICHEL PARC-EXTENSION

1460 Jarry St. East
Montreal (Quebec) H2E 1A9
438 384-4693

9 LIBRARIES AND DONATION CENTERS

AHUNTSIC-CARTIERVILLE

1499A Fleury St. East
Montreal (Quebec) H2C 1S3
438 387-4180

CÔTE-DES-NEIGES — NOTRE-DAME-DE-GRÂCE

4001 Décarie Blvd.
Montreal (Quebec) H4A 3J8
514 486-0185

L'ÎLE-PERROT

106 Don-Quichotte Blvd.
L'Île-Perrot (Quebec) J7V 6L7
514 901-0606

PIERREFONDS — ROXBORO

14891 Pierrefonds Blvd.
Montreal (Quebec) H9H 4M5
514 696-4961

LONGUEUIL

2590 Chambly Road
Longueuil (Quebec) J4L 1M5
450 396-4853

RIVIÈRE-DES-PRAIRIES —

POINTE-AUX-TREMBLES

12451 Rodolphe-Forget Blvd.
Montreal (Quebec) H1E 4T4
514 260-2517

ONTARIO

3921 Ontario St. East
Montreal (Quebec) H1W 1S6
514 543-6943

SAINT-LÉONARD

5872 Bélanger St.
Montreal (Quebec) HIT 1G6
438 387-3217

VILLE DE MONT-ROYAL

1244 Beaumont Ave
Mont-Royal (Quebec) H3P 3E5
514 737-0302

1 SPECIALIZED STORE DONATION CENTRE

SAINT-LAMBERT

423 Victoria Ave
Saint-Lambert (Quebec) J4P 2J1
450 465-4764

15 FRIPE-PRIX STORES DONATION CENTRES

AHUNTSIC-CARTIERVILLE

Galeries Normandie
2670, de Salaberry
Montreal (Quebec) H3M 1L3
514 334-8235

BROSSARD

Place Portobello
7200 Taschereau Blvd.
Brossard (Quebec) J4W 1M9
450 550-7840

CÔTE-DES-NEIGES — NOTRE-DAME-DE-GRÂCE

Plaza Côte-des-Neiges
6700 Côte-des-Neiges Road
Montreal (Quebec) H3S 2B2
514 733-6330

7205 Saint-Jacques St.
Montreal (Quebec) H4B 1V3
514 484-0145

LAVAL

381 Laurentides Blvd.
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450 663-8060

965 Curé-Labelle Blvd.
Chomedey, Laval (Quebec)
H7V 2V7
450 681-9821

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2030 Pie-IX Blvd.
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514 227-2841

MONTREAL-NORD

5500 Henri-Bourassa East Blvd.
Montreal (Quebec) H1G 2T2
438 387-3971

LE PLATEAU-MONT-ROYAL

1310 Mont-Royal Ave East
Montreal (Quebec) H2J 1Y5
514 528-9909

RIVIÈRE-DES-PRAIRIES — POINTE-AUX-TREMBLES

1530 Saint-Jean-Baptiste Blvd.
Montreal (Quebec) H1B 4A4
514 640-0245

ROSEMONT — LA PETITE-PATRIE

3200 Masson St.
Montreal (Quebec) H1Y 1Y3
514 376-8836

6960 Saint-Hubert St.
Montreal (Quebec) H2S 2M9
514 274-9666

SAINT-LAURENT

1495 de l'Église St.
Saint-Laurent (Quebec) H4L 2H5
514 747-2635

VERDUN

4261 Wellington St.
Verdun (Quebec) H4G 1V9
514 766-5059

VILLERAY — SAINT-MICHEL — PARC-EXTENSION

7250 Saint-Laurent Blvd.
Montreal (Quebec) H2R 2X9
514 906-0804

1 LIQUIDATION CENTRE

5900 Ferrier St.
Montreal (Quebec) H4P 1M7
514 904-2738

